

Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 CIAE-00 INR-07

NSAE-00 /037 W

----- 052270

O R 200930Z SEP 75

FM AMEMBASSY JIDDA

TO AMEMBASSY PARIS IMMEDIATE

INFO SECSTATE WASHDC 2446

AMCONSUL AMSTERDAM

UNCLAS JIDDA 6420

E.O. 11652: N/A

TAGS: BTIO, BPRO, SA

SUBJECT: MAJOR PROJECT: DAMMAM HARBOR DREDGING PROJECT

REF: PARIS 23559

1. SAUDI ARABIAN MARKETS LTD. (SAM) IS A LARGE AND AN OLD ESTABLISHED FIRM, FOUNDED BY THE LATE AHMAD ASHMAWI IN 1947. AFTER HIS DEATH IN 1960, HIS ELDEST SON MOHAMMAD ASHMAWI TOOK OVER THE BUSINESS AS PRESIDENT OF THE FIRM WITH HIS YOUNGER BROTHER ISSAM AHMAD ASHMAWI AS ANOTHER PARTNER. MR. KAMAL MANNAN, A PROJECT MANAGER OF THE FIRM, MARRIED THE WIDOW OF MOHAMMAD ASHMAWI, THUS CEMENTING HIS CLOSE RELATIONSHIP WITH THE FIRM.

2. THE PAID UP CAPITAL OF THE FIRM IS SR 4.5 MILLION (APPROXIMATELY 1.27 MILLION DOLLARS). THE FIRM REPRESENTS SHELL OIL COMPANY (UK), SEVERAL INTERNATIONAL AIRLINES AND SHIPPING AGENCIES. IT IS ALSO ENGAGED IN AIRCRAFT FUELING AT JIDDA INTERNATIONAL AIRPORT AND OTHER DOMESTIC AIRPORTS. OTHER TRADE ACTIVITIES INCLUDE SALE OF LUBRICATING OILS AND GREASES, ENGINES AND GENERATORS, FORK LIFTS, OFFICE MACHINES, ROLLS ROYCE AUTOMOBILES, FURNITURE, HOUSEHOLD APPLIANCES, YACHTS AND MOTOR BOATS, STEEL SHELVES AND ANGLES. IT IS ALSO ENGAGED IN CIVIL ENGINEERING CONSTRUCTION PROJECTS.

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THE FIRM IS FINANCIALLY SOUND, ENJOYS A VERY GOOD BUS-

INESS REPUTATION AND IS, IN OUR OPINION, CAPABLE OF HANDLING LARGE PROJECTS.

3. SPECIFICS ON FIRM AS FOLLOWS:

PRESIDENT: SHAIKH MOHAMED AHMED ASHMAWI
GENERAL MANAGER: MR. MILMI I. OMARI
(EX BANK ARAB LTD. MANAGER FOR 23 YEARS)
BRANCHES: JIDDA, RIYADH AND ALKHOBAR

AIRCRAFT FUELING STATIONS AT FOLLOWING AIRPORTS:
JIDDA, MEDINA, GIZAN, HAIL, QASSIM, TABUK AND NAJHRAN

OTHER SUBSIDIARIES:

1. PAN ARABIAN TRAVEL, KING ABDUL AZIZ STREET, JIDDA (BRANCH AT JIDDA AIRPORT)
2. MEUBLE FOR FURNITURE
3. UNIVERSAL MOTORS, MECCA ROAD, JIDDA

ACTIVITIES: AIRCRAFT FUELING, SALES OF LUBRICANTS, ENGINES AND GENERATINGSETS, FORK LIFTS, AIRSTARTERS AND GROUND POWER UNITS, TYPEWRITERS AND CALCULATING MACHINES, MOTOR CARS, YACHTS AND MOTOR BOATS, FURNITURE, REFRIGERATORS, AIR CONDITIONERS, GAS RANGES, STEEL SHELVES AND ANGLES, ETC. AVIATION AND STEAMSHIP AGENTS, SPONSORS AND AGENTS FOR CONTRACTORS OF AERIAL SURVEYORS, SILO PROJECTS, CIVIL WORKS, ARCHITECTS, ROAD BUILDING, DAMS, AIRPORTS, ETC.

AGENTS FOR:

SHELL - AVIATION REFUELING SERVICES AND ALL KINDS OF LUBRICANTS IN THE WESTERN REGION OF SAUDI ARABIA.
OLIVETTI - TYPEWRITERS, CALCULATING AND AUDIT MACHINES, OFFICE EQUIPMENT AND OFFICE FURNITURE.
DEXION - SLOTTED ANGLES AND SHELVES FOR WAREHOUSES.
MIAG - MILLING AND SILO PROJECT
LUCKS CO - MILLING PROJECTS
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TAPPAN: AIR CONDITIONERS, REFRIGERATORS, GAS RANGES AND HOME APPLIANCES.

MOSLER: SECURITY SYSTEMS FOR BANKS
SIMPLEXTIME RECORDER: TIME RECORDER AND ALARM SETS.
RUINIONE ADRIATICA DI SICURTA: INSURANCE
BRANCHES: RIYADH, ALKHOBAR (CAIRO UNDER COMPENSATION)
FUELING STATIONS AT FOLLG AIRPORTSUX JIDDA, MEDINA GIZAN, HAIL QASSI
MHH

TABUK AND NAJRAH

NEUBLE: FIRST CLASS SHOWROOM, MODERN AND CLASSIC FURNITURE,
CHANDELIERS, DECORATIONS, PAINTINGS, ETC.

PAN ARABIAN TRAVEL AGENCY: A COMPREHENSIVE INTERNATIONAL
TRAVELING SERVICE, AGENTS TO:

SUDAN AIRWAYS, OVERSEAS NATIONAL AIRWAYS, AIR CANADA, CARGOLUX,
SYRIAN ARAB AIRLINES, GULF AVIATION (HANDLING ON BEHALF OF STATCO)

ETHIOPIAN SHIPPING CO. - SHIPPINGS

GOLDEN BUFFALO CO. - SHIPPINGS

UNIVERSAL MOTORS: ROLLS ROYCE, STUTZ MOTORS AND ALFA ROMERO.

R.A. LISTER: GENERATORS AND DIESEL ENGINES

TROJAN: YACHTS

RIVA: YACHTS

HOUGHIN: GROUND POWER UNITS & AVIATION EQUIPMENT

LANSING BARNALL: FORK LIFT TRUCKS

ALA-ALDIN: JEWELRIES, WATCHES, GIFTS

ASHMAWI & CO.

DEVELOPMENT & TRADE CONSULT LTD. LONDON

DEVELOPMENT & TRADE CONSULT LTD. BEIRUT

OBHOR HOTEL (UNDER ESTABLISHMENT) JIDDA

GRANADA GENERAL TRADING CO. JIDDA

JEEHAN TECHNICAL SERVICES JIDDA

PARTNERS IN FOLLOWING COMPANIES:

TEHAMA ADVERTISING CORP.

MEMBAS CONTRACTING CORPP.

THE NATIONAL INVESTMENT & MARKETING CO., JIDDA

50 PERCENT ARABIAN MARKETS

50 PERCENT MRS. NAJAT AHMED SHINKAR

HISPAN ARABIAN TANKERS SHIPPING CO.

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UNDER ESTABLISHMENT

COMMERCIAL BANK WITH THE ZAHIRANS (INHERITANTS OF THE IBRAHIM ISMAIL
ZAHIRAN BANK).

HORAN

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Message Attributes

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Disposition Reason:
Disposition Remarks:
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To: COM PARIS
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